

# Quarterly Data

(Unaudited)	2002				2001			
(Dollars in millions except per share amounts)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>Revenues</b>								
Aircraft	\$ 1,396	\$ 1,156	\$ 1,323	\$ 1,047	\$ 1,421	\$ 1,096	\$ 1,258	\$ 1,022
Fastening Systems	412	411	431	396	373	389	451	466
Industrial Products	436	432	505	468	450	434	541	549
Industrial Components	437	399	417	362	743	713	874	832
Finance	181	156	148	145	196	178	164	171
<b>Total revenues</b>	<b>\$2,862</b>	<b>\$2,554</b>	<b>\$2,824</b>	<b>\$2,418</b>	<b>\$3,183</b>	<b>\$2,810</b>	<b>\$3,288</b>	<b>\$3,040</b>
<b>Segment profit (loss)</b>								
Aircraft	\$ 136	\$ 90	\$ 147	\$ 79	\$ 136*	\$ (25)*	\$ 120	\$ 107
Fastening Systems	19	21	20	8	(20)	5	35	42
Industrial Products	20	21	12	30	(7)	(12)	65	60
Industrial Components	40	29	24	22	32	23	81	79
Finance	47	19	29	22	62	51	43	49
<b>Total segment profit</b>	<b>262</b>	<b>180</b>	<b>232</b>	<b>161</b>	<b>203</b>	<b>42</b>	<b>344</b>	<b>337</b>
Special charges	(64)	(28)	(26)	(10)	(22)	(338)	(35)	(42)
Total segment operating income (loss)	198	152	206	151	181	(296)	309	295
Gain on sale of businesses, net	(20)	—	25	—	339	3	—	—
Goodwill amortization	—	—	—	—	(23)	(26)	(25)	(24)
Corporate expenses and other, net	(28)	(26)	(31)	(29)	(38)	(33)	(39)	(42)
Interest expense, net	(23)	(30)	(25)	(30)	(37)	(41)	(40)	(44)
Income taxes	11	(19)	(63)	(29)	(158)	69	(72)	(66)
Distribution on preferred securities of manufacturing subsidiary trust, net of income taxes	(7)	(6)	(7)	(6)	(7)	(6)	(7)	(6)
<b>Income (loss) from operations before cumulative effect of change in accounting principle</b>	<b>131</b>	<b>71</b>	<b>105</b>	<b>57</b>	<b>257</b>	<b>(330)</b>	<b>126</b>	<b>113</b>
Cumulative effect of change in accounting principle, net of income taxes***	—	—	—	(488)	—	—	—	—
<b>Net income (loss)</b>	<b>\$ 131</b>	<b>\$ 71</b>	<b>\$ 105</b>	<b>\$ (431)</b>	<b>\$ 257</b>	<b>\$ (330)</b>	<b>\$ 126</b>	<b>\$ 113</b>
<b>Earnings per common share</b>								
<b>Basic:</b>								
Income (loss) from operations	\$ .95	\$ .51	\$ .75	\$ .41	\$ 1.82	\$ (2.34)	\$ .89	\$ .80
Cumulative effect of change in accounting principle, net of income taxes	—	—	—	(3.48)	—	—	—	—
<b>Net income (loss)</b>	<b>\$ .95</b>	<b>\$ .51</b>	<b>\$ .75</b>	<b>\$ (3.07)</b>	<b>\$ 1.82</b>	<b>\$ (2.34)</b>	<b>\$ .89</b>	<b>\$ .80</b>
Average shares outstanding (in thousands)	137,173	137,848	139,486	140,403	141,256	141,196	141,055	140,733
<b>Diluted:</b>								
Income (loss) from operations	\$ .95	\$ .51	\$ .74	\$ .40	\$ 1.81	\$ (2.34)	\$ .88	\$ .79
Cumulative effect of change in accounting principle, net of income taxes	—	—	—	(3.44)	—	—	—	—
<b>Net income (loss)</b>	<b>\$ .95</b>	<b>\$ .51</b>	<b>\$ .74</b>	<b>\$ (3.04)</b>	<b>\$ 1.81</b>	<b>\$ (2.34)</b>	<b>\$ .88</b>	<b>\$ .79</b>
Average shares outstanding (in thousands)**	138,362	139,145	141,599	141,961	142,460	141,196	143,411	142,752
<b>Segment profit margins</b>								
Aircraft	9.7%	7.8%	11.1%	7.5%	9.6%	(2.3)%	9.5%	10.5%
Fastening Systems	4.6	5.1	4.6	2.0	(5.4)	1.3	7.8	9.0
Industrial Products	4.6	4.9	2.4	6.4	(1.6)	(2.8)	12.0	10.9
Industrial Components	9.2	7.3	5.8	6.1	4.3	3.2	9.3	9.5
Finance	26.0	12.2	19.6	15.2	31.6	28.7	26.2	28.7
<b>Segment profit margin</b>	<b>9.2</b>	<b>7.0</b>	<b>8.2</b>	<b>6.7</b>	<b>6.4</b>	<b>1.5</b>	<b>10.5</b>	<b>11.1</b>
<b>Common stock information</b>								
Price range: High	\$44.92	\$45.81	\$53.17	\$51.10	\$42.40	\$56.90	\$59.89	\$59.26
Low	\$32.49	\$34.41	\$44.60	\$38.98	\$31.65	\$32.80	\$52.95	\$45.94
Dividends per share	\$ .325	\$ .325	\$ .325	\$ .325	\$ .325	\$ .325	\$ .325	\$ .325

\* See Management's Discussion and Analysis for Bell Helicopter on pages 22 and 23.

\*\* Assumes full conversion of outstanding preferred stock and exercise of options. The average share base for the third quarter 2001 excludes potentially dilutive common shares (convertible preferred stock and stock options). These shares are excluded due to their antidilutive effect resulting from the loss from operations.

\*\*\* Represents transitional goodwill impairment charge taken in the second quarter 2002 and retroactively recorded in the first quarter 2002 as permitted, see Note 7 to consolidated financial statements.